

**Buncombe County
Human Services**



Safety Net Briefing

County Objective



Maximize resources
to increase capacity
and streamline
access

Safety Net Partnership



- BCHC
- BC Human Services
- WNCCHS
- Three Streams
- BCMS
- BCDSS
- SOM Urgent Care
- Mission Hospitals
- Hot Springs
- Emma Family Medical Clinic
- Eblen Charities
- Access II Care
- MAHEC
- Western Highlands LME

Status



- Population 226,000
- Uninsured 40,000
- Medicaid Eligible
38,000

Assumption:



To provide access
and expand
capacity to service
our citizen's
medical needs.

Provider Summary



<u>Provider</u>	<u>Patients</u>	<u>Visits</u>
BCHC	13,400	43,000
Three Streams	1,200	2,400
WNCCHS (FQHC)	3,000	14,000
Emma Family Resource	500	800
ABCCM		6,378
Hot Springs (FQHC)		43,000
Project Access	3,400	14,000
MAHEC Family		38,000
MAHEC Women		35,000
Mission ER		96,000

Background



- Chamber Business Roundtable
- HMA Feasibility Study
- Safety Net

The Road A Patient Travels



Current Model for Uninsured

Private Practice

Prevailing Rate

BCHC

Sliding Fee Scale

FQHC

Flat Rate (\$10, 340B)

The Road A Patient Travels



Current Model for Medicare

Private Practice

Prevailing Rate

BCHC

Standard
Reimbursement

FQHC

FQHC Rate with Cost
Settlement

The Road A Patient Travels

A photograph showing medical supplies on a light-colored surface. In the foreground, there is a syringe with a green plunger and a needle. Several white, round pills are scattered around it. In the background, a rolled-up document or map is visible, along with a blue container. The lighting is soft and focused on the objects.

Current Model for Medicaid

Private Practice

Prevailing Rate

BCHC

Health Dept Rate with
Cost Settlement

FQHC

Facility Rate with Cost
Settlement

The Road A Patient Travels

A Look at Current Models
Uninsured/Medicare/Medicaid

Typical Patient Visit (Level II)

#1 Uninsured/No Payor

Private Practice

Prevailing Rate
(Varies by Practice)

BCHC

Sliding Fee Scale
\$0 to \$60
Avg Bill - \$17
Avg Coll - \$4

FQHC

\$10 up to 250% FPL
target zip 06 & 01
\$5/\$10/\$15 Rx Co-Pay
340B Rx Pricing
(Full Price outside Target)

#2 Medicare

Private Practice

Prevailing Rate

BCHC

\$60 Billed
\$31 Reimbursement

FQHC

Reimbursement based on
80% of Average Cost/Visit
at individual FQHC
\$90 for WNCCHS (plus
Cost Settlement)

#3 Medicaid

Private Practice

Prevailing Rate

BCHC

\$56 Medicaid Rate
\$ 5 cost settlement
\$61 total
(\$64.58 Actual Cost)

FQHC

Reimbursement based on
100% of Average Cost/Visit
at individual FQHC
\$112 for WNCCHS (plus
Cost Settlement)

Emerging Issues



- Safety Net Recommendations
- HMA Recommendations
- Joint Recommendation

Benefits from Balanced Perspective



- Customer/Patient/
Stakeholder
- Financial
Stewardship
- Internal Business
Process
- Infrastructure/
Organizational
Capacity

Defining Unmet Need



- BCHC New Patient Appointments
- Three Streams Uninsured
- WNCCHS
- Emma Clinic
- ABCCM Medical Ministry
- Project Access

Process Timeline



- Safety Net
- Chamber Roundtable
- WNCCHS Board
- BCHC Board
- Board Of Commissioners Presentation
- HMA Feasibility Assessment