Buncombe County

June 18, 2024

50-52 Coxe Avenue Solicitation for Development Partner Proposals

JC SCHOOL OF GOVERNMENT Development Finance Initiative

Sawyer Street Right-of-Way Closure

- City's Technical Review
 Committee and
 Multimodal Committee
 recommended approval.
- City Council public hearing likely August 27.



Guiding Public Interests

Development of the 50-52 Coxe Avenue sites should:

- Maximize the number of new apartments affordable to low- and moderate-income households in a mixed income setting.
- Include active ground floor uses that serve residents and commuters and increase pedestrian traffic along Coxe Avenue.
- Maintain direct and safe access from Coxe Avenue to Church Street for pedestrians and cyclists.
- Balance maximum density and pedestrian-scale design that extends the vibrant, urban streetscape from Patton Avenue to the South Slope area.
- Attract as much private investment as possible in order to maximize the impact of public investment in affordable housing.



Solicitation for Development Partner Proposals

- Establishes County's requirements and preferences for affordable, mixed-use development.
- Describes potential public participation for the benefit of households earning <80% Area Median Income.



	Apartments Affordable <80% AMI	200 Rental Units
	Potential Income Mix:	
	30% AMI	42 units
	50%-60% AMI	119 units
	80% AMI	26 units
	Commercial Space	5,900 SF
	Estimated Total Cost	\$59.0M
	Potential Gap	\$9.8M

Development Partner Selection Criteria

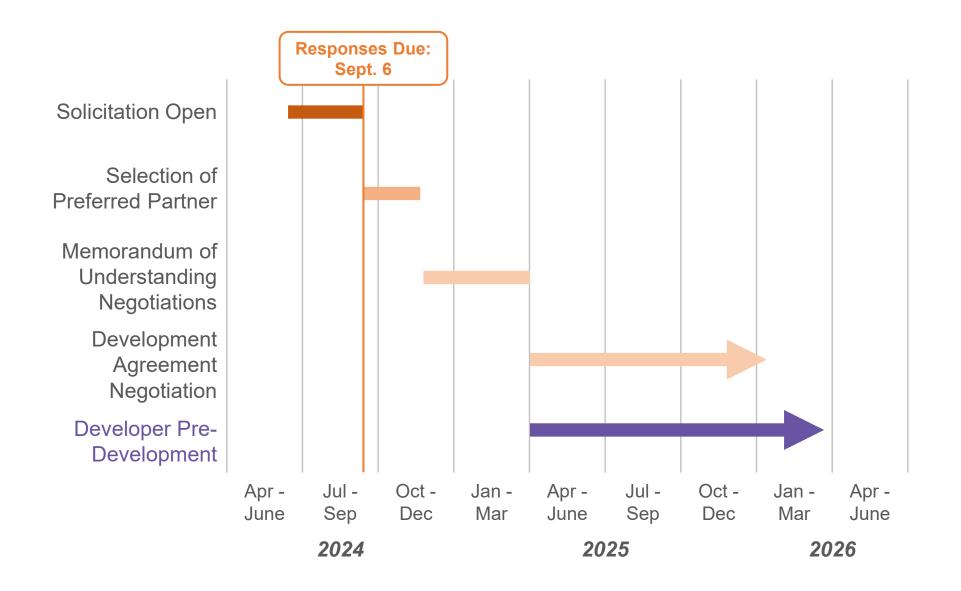
A successful proposal will demonstrate:

- Alignment with the guiding public interests.
- Qualifications and experience of the developer.
- Positive references from local governments.
- Ability to deliver the type and scale of development proposed.
- Ability to execute the development within a reasonable timeline.
- Inclusion of assumptions that reflect market conditions.
- Ability to adhere to MWBE requirements.

Preferred but not required:

• Commitment to meeting energy efficiency standards.

Coxe Avenue Pre-Development Timeline



SCHOOL OF GOVERNMENT Development Finance Initiative

THE UNIVERSITY OF NORTH CAROLINA AT CHAPEL HILL