



Buncombe County Board of Commissioners

Request for Board Action

Meeting Date: 10/1/2024

New Business

Department: Emergency Services

Presenter(s): Jamie Judd, EMS Division Manager

Contact(s): Taylor Jones, Emergency Services Director
Jamie Judd, EMS Division Manager

Subject: Resolution Approving Execution of a Future Purchase Agreement with Southeastern Specialty Vehicles for the Purchase of three (3) Ambulances

Brief Summary: Buncombe County Emergency Medical Services (EMS), Finance, Budget, and General Services has developed a unified, long-term ambulance replacement plan in order to maintain an adequate fleet that aligns with its operational needs. Unfortunately, there have been challenges to timely delivery of units due to the lack of availability of ambulance chassis. EMS has located three (3) ambulances that are pending construction through Southeastern Specialty Vehicles (SSV). In order to secure these units, the County must enter into a purchase agreement with SSV to purchase the ambulances with delivery and payment in FY2027 for an amount not to exceed \$1,225,560.00. This agreement is structured as a multi-year agreement containing non-appropriation clause. Since there are no funds currently appropriated for the first year of the purchase agreement, the agreement will not be pre-audited until funds are appropriated and available.

Recommended Motion & Requested Action: The County Manager is authorized to enter into a purchase agreement with Southeastern Specialty Vehicles, INC. for the purchase of three (3) ambulances; and that this resolution is effective retroactively starting September 17th, 2024 and adopted October 1st 2024.

County Manager's comments and Recommendation: We have developed an ambulance replacement plan to maintain an adequate fleet that aligns with EMS operational needs. Over the last couple years, we have navigated challenges to timely delivery of units due to supply chain issues. Similar to last year, we have engaged with the vendor, Southeastern Specialty Vehicles (SSV), to secure slots for 3 new ambulance units. In FY26, it is anticipated that we will refresh the fleet by 6. This will allow 3 of those to be new units while the remaining will be remounts.

To secure these units, the county must enter a purchase agreement with SSV to purchase the units with delivery and payment in FY2026 for an amount not to exceed \$1,225,560.

In order to preserve the County's place in SSV build que for an expected deliver of October 2026, the County Manager signed the purchase agreement subject to the Board's ratification on October 1, 2024.